



Company Basic Information

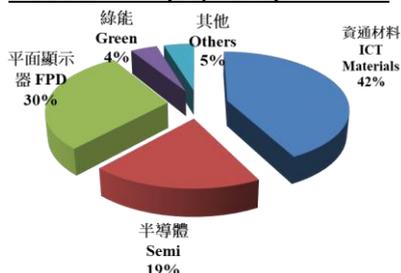
Closing Price (11/14/2019)	NT\$55.4
52 WK High	NT\$55.5
52 WK Low	NT\$49.0
Book Value/share	NT\$48.6
Shares on Issue (M)	231.4
Market Cap (USD M)	420
QFII Holding (%)	25.2
Key Financial Indicators	NT\$10M

	2017	2018	3Q19
ROE	13.3%	12.3%	12.9%
Debt/Asset	56.7%	61.0%	62.1%
Cash Conversion Days	73.8	81.4	94.1

3010 WL Price Chart (1 yr)



Product Mix (3Q 2019)



Wah Lee Consolidated Entities include Wah Lee Taiwan and subsidiaries in China, Singapore, Thailand, Vietnam, and Indonesia.

IR Contact
 Eric Lin
 +886-2-2715-2087 ext.22061
 eric.lin@wahlee.com

Reviewed 3Q 2019 Consolidated Results Announcement

Wah Lee's cumulative 3Q 2019 sales reached NT\$40,666 million, a 3.30% YoY increase from the same period of 2018.

- **Information Communication Technology 0.85% YoY decline:** ICT materials cumulative 3Q19 sales, including Engineering Plastics and PCB materials, reached NT\$17,250 million and posted a slight decline. Despite the noises in macro economy, Wah Lee's ICT sector has seen recovery in the 3Q19 sales with 10.3% YoY growth and regained growth momentum in the traditional peak season in Q3.
- **Semiconductor 0.75% YoY decrease:** It is consistent with industry consensus that 1Q19 would be the trough season for semi industry in this year. Wah Lee's semiconductor 3Q19 sales posted a nice pick up of 5.6% QoQ growth and continued its growth trend in Q2. Wah Lee has expanded its business in the Chinese semiconductor industry and will enjoy the uprising trend among its successful Taiwanese and Chinese semicon customers. Semi cumulative 3Q19 sales reached NT\$7,863M.
- **FPD 21.54% YoY increase:** FPD cumulative sales reached NT\$11,974M for 3Q19. Next generation electronic products (including TV mainboards and very large screen LCD TV with touch panel module for educational/commercial purposes) led the sector's growth momentum.
- **Green Energy 33.38% YoY decline:** Green Energy cumulative 3Q19 sales reached NT\$1,678M. Wah Lee will put more emphasis on Taiwan government's goal to achieve 20 gigawatts from solar power before 2025 and attain related business opportunities. The solar power generation business will provide a recurring income stream for Wah Lee's profit portfolio.

Cumulative 3Q2019 EPS was NT\$4.79, 12.0% growth YoY

Cumulative consolidated 3Q2019 gross profit was NT\$3,153M, a 1.7% decrease, compared to NT\$3,207M in 3Q2018. Cumulative 3Q19 gross margin was 7.75%, as compared to 8.15% in 3Q18, due to product mix changes. Operating expense ratio was maintained at 4.75% and operating profit was NT\$1,217M. Overall non-operating profit was NT\$327M, with steady profit contributions from long-term investment companies. Cumulative 3Q19 pretax profit totaled NT\$1,544M. Cumulative after tax and after minority interest profit for 3Q19 was NT\$1,108M, as compared to NT\$989M in 3Q18 and posted a 12.0% growth. Cumulative 3Q19 EPS was NT\$4.79/share, as compared to NT\$4.28/share for 3Q18.



2019 Outlook

Wah Lee is well diversified among different industries and various customers and is constantly staying ahead of the latest development in product applications and technology trends. High-end engineering plastics enjoys its leading position in the industry as there are growing demands for optical grade plastics for lenses used in camera modules on smartphones and automobiles with autopilot and ADAS functions. More and more high-end plastics are also used in auto parts to replace metals for weight-reducing and more environmental endurance. Wah Lee's PCB sector is leading in the provision of 5G materials, which is expected to start commercial production beginning in this year. Wah Lee provides low dk, high frequency PCB materials that fit the requirements of 5G antenna and other communication devices. Semiconductor industry gradually returned to growth starting from Q2 and 3Q19 sales has already surpassed last year's sales number. Wah Lee's semicon sector will grow in line with the industry as it is dominant in providing one-stop-shopping services for chemicals and other consumables to its clients in the industry. FPD is aggressively expanding its product portfolio and geographic coverage to meet customer demands in mainland China, US, EU and emerging markets. It now not only provides upstream materials for FPD industry but also sells semi-finished modules and finished products such as interactive touch panel TVs. Green Energy sector will have growth potential for it is integrating the supply chain from upstream materials to downstream solar modules and building solar power plants with Taiwanese government's supports. By entering into the solar power generation business, it can provide a recurring income stream for Wah Lee's profit portfolio. It is also penetrating into the ESS (Energy Storage System) market to provide energy-saving solutions for factories and enterprises. We team up with the largest telecom carrier in Taiwan to provide a total solution platform. With the above endeavors to keep expanding our business scopes, we are conservatively optimistic to see another growth year for 2019.

Operating Result (M)	2016	2017	2018	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19
Total Rev	39,542	42,916	52,935	8,903	10,136	10,153	10,350	9,188	10,115	11,711	11,901	11,640	13,408	14,318	13,568	12,066	14,041	14,559
Gross Profit	3,754	3,917	4,210	880	927	985	962	890	932	1,075	1,020	1,043	1,127	1,037	1,003	918	1,081	1,154
Operating Profit	1,439	1,460	1,747	309	364	371	395	326	344	433	357	458	495	444	350	323	428	465
After Tax Profit	1,045	1,410	1,346	337	199	265	244	293	271	417	430	155	436	398	356	315	344	449
Shares Outstanding	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40	231.40
EPS (NTD)	4.52	6.09	5.82	1.45	0.86	1.15	1.06	1.26	1.17	1.80	1.86	0.67	1.89	1.72	1.54	1.36	1.49	1.94
Operating Result (%)																		
GP Margin	9.5%	9.1%	8.0%	9.9%	9.1%	9.7%	9.3%	9.7%	9.2%	9.2%	8.6%	9.0%	8.4%	7.2%	7.4%	7.6%	7.7%	7.9%
OP Margin	3.6%	3.4%	3.3%	3.5%	3.6%	3.7%	3.8%	3.5%	3.4%	3.7%	3.0%	3.9%	3.7%	3.1%	2.6%	2.7%	3.0%	3.2%
AT Profit Margin	2.6%	3.3%	2.5%	3.8%	2.0%	2.6%	2.4%	3.2%	2.7%	3.6%	3.6%	1.3%	3.3%	2.8%	2.6%	2.6%	2.4%	3.1%
Growth % YoY																		
Sales YoY	-1.3%	8.5%	23.3%	-2.2%	7.7%	-4.9%	-4.7%	3.2%	-0.2%	15.4%	15.0%	26.7%	32.6%	22.3%	14.0%	3.7%	4.7%	1.7%
GP YoY	2.5%	4.3%	7.5%	3.9%	8.7%	3.2%	-4.5%	1.1%	0.5%	9.1%	6.0%	17.2%	20.9%	-3.5%	-1.7%	-12.0%	-4.1%	11.3%
OP YoY	7.2%	1.5%	19.7%	0.3%	29.5%	7.5%	-3.2%	5.5%	-5.5%	16.5%	-9.6%	40.5%	43.9%	2.5%	-2.0%	-29.5%	-13.5%	4.7%
AT Profit YoY	-7.5%	34.9%	-4.5%	25.6%	-22.9%	-7.3%	-23.3%	-13.1%	36.2%	56.9%	76.2%	-47.1%	60.9%	-4.6%	-17.2%	103.2%	-21.1%	12.8%

Safe Harbor Notice

Wah Lee Industrial Corp. (the Company) has made forward-looking statements in this report. The forward-looking statements contain information regarding, among other things, the Company's financial condition, future expansion plans and business strategies. The Company has based these forward-looking statements on its current expectations and projections about future events. Although the Company believes that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties and assumptions about it. The Company undertakes no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this report might not occur and the actual result could differ materially from those anticipated in these forward-looking statements.